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Professional Focus

I deliver business critical activities for CFOs in medium and large manufacturing organisations

Principal Areas of Practice

- Delivery of Strategic Projects – Implementation and ongoing support
- Support to Define Strategy – Preparation and interpretation of robust information to enable strategic decisions
- Business Systems and Processes – Laying effective foundations for efficient business operations
- Regional Business Support – Ensuring the effective alignment of operational units

Key Skills

- Execution of complex projects in challenging environments
- Strategic planning, forecasting & modelling, FP&A, S&OP
- Team engagement, support, and development
- Financial counsel on resourcing and operational interactions
- Communicating across all levels to achieve business buy-in
- Releasing sustainable value from cross-functional integration
- Identification and minimisation of value detractors
- Business reorganisation and transformation

Industry Sector Specialisms

- Manufacturing; plastics, films, chilled & ambient foods, packaging, ceramics, FMCG
- Engineering; components, assembly, welding / cutting, service delivery, leasing & design
- Automotive

System Applications

- SAP at enterprise design and implementation level for FI-CO, PA, MM. SAP BW
- TM1 databases
- Microsoft Office Applications + other similar

Education / Qualifications

- ACA, EY
- BSc (Hons) Physics 2:1, University of Birmingham
- Creating Competitive Advantage, Templeton College, University of Oxford

Interests

- Property Renovation, Cooking for Friends, Art and Acrylic Painting

Main Client Activity



Lotus Tech Innovative

Commercial arm of Lotus activities outside China
£1.7bn turnover, 600 staff

May 23

Transition Implementation Interim Manager

- Drive critical financial activities for the operational segregation of the new business from the existing structures.
- Support CFO and Commercial FD on key deliverables and provide the financial base building blocks for development of the business.
- Align operational and financial activities to ensure delivery of targets.
- Lead on systems and shared services implementation, being the business contact with external teams.



Gordon Murray Design and Automotive – Automotive design & manufacture
£200m turnover, 380 staff

Jan 22

Transition Consultant

- Ensure launch requirements visible and enacted.
- Develop business and resource plans for new business streams.
- Drive delivery of new systems to support business growth.
- Full financial modelling & sensitivity by business project.
- Work with advisors to deliver a partial disposal of the business.



Muller Milk & Ingredients

Dairy products manufacture
£1.4bn turnover, 4700 staff

Apr 20

Head of Finance – Manufacturing

- Operational finance responsibility for all six UK manufacturing sites, including ongoing performance, forecasts, budgets, reporting, capital projects and assessment of strategic options.
- Developing improved visibility of performance through integrated holistic reporting.
- Supporting cross-site and functional linkage to drive alignment of business activities.
- Implementation of SAP and providing interpretation of results at category and operational levels.



Lotus Group International

Sports car design and manufacture
£110m turnover, 1100 staff

Jan 19

Interim Consultant / Group Financial Controller

- Stabilisation and development of the core financial team and business processes in a period of rapid expansion.
- Implementing appropriate forecasts to monitor profitability and cash positions.
- Financial development of new business operations and handover to ongoing local financial support.



Klockner Pentaplast Group

Global Rigid and Flexible Packaging
€1.9bn turnover, 6300 staff

Nov 17

Integration Specialist, Food and Consumer Products Division (FCP)

- Following the acquisition of LIMPAC Group by the division, integrated reporting and processes of FCP division through weekly and monthly timeframes, spanning regional, divisional management, and board reporting.
- Delivered transactional reporting profitability level analysis in SAP BW across all legacy regions.
- Provided clarity on resin price recovery performance.
- Application of reporting templates and processes across other divisions of the group.



Schoeller Allibert – Global Returnable Transit Packaging
€500m turnover, 2000 staff

Apr 17

Strategy Implementation Manager

- Working with the functional heads and regional Directors to identify & scope initiatives to deliver the strategy.
- Encouraging communication between regions and with the central functions.
- Supporting the commencement of a number of those initiatives for the ongoing business owners.
- Identification of relevant KPI's and setting up a programme tracking process to ensure progress.



LINPAC Group – Global primary food packaging, plastics and films
 €580m turnover, 2700 staff

Feb 16

Interim Consultant for refinance, reforecast, and sale of the business

- Preparation of all refinance information. Compilation and alignment of strategic plans for business disposal.
- Supporting the Group FD through all aspects of VDD, setting data architecture and complex forecast modeling.



St George's University Hospitals – NHS Foundation Trust
 £800m cost base, 9000 staff

Interim Consultant supporting the trust reforecast as part of KPMG turnaround activities.

- Supporting two of the four clinical divisions across the Directorates of Children's, Women's, Diagnostics, Therapies, Critical Care, Outpatients, Pharmacy and Community Services.
- Robust approved forecast delivered with improved client understanding of business cases and CIPs.
- Providing significant challenge to both existing and forecast activities to improve the trust's financial position.

Sep 15



LINPAC Group – Global primary food packaging, plastics and films
 €560m turnover, 2600 staff

Interim Consultant delivering and enabling key strategic projects including:

- Assessment of the impact of retail food-packaging cartels in the EU. Compilation of historic data, interpretation of trends and events in conjunction with senior regional management and legal and economic advisors.
- Due diligence data room compilation, data normalisation, full business supporting information & analysis.

May 14



Renold plc – World leading transmission and conveyor chain manufacturer
 £200m turnover, 2300 staff

Financial Restructuring Lead. Managed the transition from full capability manufacturing site to assembly cell.

- Staged rundown of activities with product and equipment transfer programme to sister project teams in the US and Germany.
- Successful transfer of business to new assembly service centre, legacy operation closed, with clear audit report.
- Service level maintained despite orders increasing by 28% during transfer activities.

Oct 13

LINPAC Packaging – European leader in Primary Food Packaging, plastics and films. £600m turnover, 2600 staff

Business Planning Consultant (Dec 09 – Oct 13)

LINPAC Allibert – European leader in Returnable Transit Packaging. £350m turnover, 600 staff

Divisional Controller (Jan 08 – Jun 09)

Uniq plc – St-Ivel Division – UK based Chilled Food Manufacturer. £450m turnover, 3200 staff

Finance Director Designate (Apr 07 – Jan 08)

ESAB Holdings – World Leader in Welding & Advanced Cutting Systems manufacture. £800m turnover, 6100 staff

Project Owner, Working Capital Reduction - Trade Debt (Nov 05 – Apr 07)

Finning (UK) – Construction Equipment, Power Generation, Materials Handling. £700m turnover, 2300 staff

Process Owner – Financial Systems integration of LEX Harvey (Feb 03 – Jul 05)

Preceding Permanent Roles

United Biscuits HO
United Biscuits
McVities
Ross Young's
Decorative Products Group
Ernst & Young

Supply Chain Financial Planning Manager (£320m cost base, 4100 staff, 5 factories)
Process Change & Site Implementation Manager (SAP, Twickenham & Ashby sites)
Finance and Operational Planning Manager + Deputy FGM (£100m t/o site)
Finance Manager (£35m turnover sandwich facility selling to M&S)
Financial Controller & Group Company Secretary (Ceramics + Wallpapers)
Senior Accountant – Business Recovery (Exeter based)